Atos Unify Academy Training News

Atos Unify OpenScape 4000 for Technical Sales - Module 1 **(OS4TSA1SDC)**

After booking this WBT you will only receive the course documentation

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Target Group: Solution Architects & Technical Sales

Brief Description: This course and the associated exam offer the participant the opportunity to be certified at the specialist level. It includes in-depth product information on Atos Unify OpenScape 4000, its deployment scenarios with a special focus on architecture, deployment scenarios, IP convergence and licensing

Note:

The WBT is being updated and at this time the student kit PDF file is the only deliverable for the course.
You will only receive the download link for the student kit when you book this WBT.

Prerequisites: Achieved Atos Unify Sales Specialist (STI-611) Certification is recommended.

Aims: The preparation course "Atos Unify OpenScape 4000 for Technical Sales" – Module 1 is designed for direct and indirect sales representatives and technical sales staff. It is part 1 of 2 of certification preparation courses that prepare students for the "Atos Unify Technical Sales Expert Certification Exam for Atos Unify OpenScape 4000 (STI-221)".
Upon completion of this course, participants will be able to:

- Describe the software architecture of Atos Unify OpenScape 4000
- List all components of Atos Unify OpenScape 4000
- Identify hardware environments (including virtual machines) that are supported for Atos Unify OpenScape 4000
- Describe the target market for Atos Unify OpenScape 4000
- List the options for connecting to the PSTN
- Understand the Atos Unify OpenScape 4000 licensing requirements to meet customer requirements

- Discuss the system administration options for Moves & Changes
- List all available documents that can be used as reference and additional source of information for Atos Unify OpenScape 4000 solutions.

Content:

This web-based training provides details on the architecture of Atos Unify OpenScape 4000, with a focus on the benefits this architecture offers the customer.

The course will enable the sales representative to address many of the key concerns of enterprise customers, including business continuity, deployment flexibility and increased team efficiency through the Atos Unify OpenScape.

This course provides information on the following components of Atos Unify OpenScape 4000:

- Atos Unify OpenScape 4000 Architecture and Deployments
- IP Distributed Architecture
- Gateways and interfaces
- System and subscriber features
- Terminal portfolio
- Management and applications
- Licensing concept
- Upgrade and migration

Duration/Price:

2 hours/ Free of charge

Delivery:

After booking this WBT you will only receive the course documentation (You can't work through the WBT)

Course in Web:

Atos Unify OpenScape 4000 for Technical Sales - Module 1 (OS4TSA1SDC)

Enrolment:

Please enrol via your personal MyTraining Account on the Homepage of the Atos Unify Academy. This enrolment is free of charge:

Internet: http://www.unify.com/academy

Note: The course will be displayed, after logging in to your MyTraining Account.

With best regards

Atos Unify Academy Germany

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