Atos Unify Academy Training News

Atos Unify OpenScape 4000 for Technical Sales - Module 2 **(OS4TSA2SDC)**

After booking this WBT you will only receive the course documentation

Author: Stefan Schubert   Phone: +49 (89) 7007-20814   Issue: SN/025e   Date: 01.07.21

Target Group: Solution Architects & Technical Sales

Brief Description: This course and the associated exam offer the participant the opportunity to be certified at the expert level. The knowledge from the Technical Sales Specialist level is underpinned and   expanded. This includes in-depth product information on Atos Unify OpenScape 4000, its deployment scenarios with a special focus on the Geo-Separated Redundancy. In addition, the networking options with other Atos Unify OpenScape 4000 systems, as well as the use of 3rd party systems including security mechanisms.

Note:

The WBT is being updated and at this time the student kit PDF file is the only deliverable for the course.
You will only receive the download link for the student kit when you book this WBT.

Prerequisites: Achieved "Atos Unify Sales Specialist (STI-611)" Certification is recommended.
Atos Unify OpenScape 4000 for Technical Sales - Module 1 (OS4TSA1SDC)

Aims: The preparation course "Atos Unify OpenScape 4000 for Technical Sales" – Module 2 was designed for employees of direct and indirect technical sales. It is part 2 of 2 courses that prepare participants for the for the "Atos Unify OpenScape 4000 Technical Sales Expert Certification Exam (STI-221)".
Upon completion of this course, participants will be able to:

- Explain how the Cordless solution works with the Atos Unify OpenScape 4000
- Compare the networking of Atos Unify OpenScape 4000 systems via ISDN with the networking of these systems via IP

- Compare the networking of Atos Unify OpenScape 4000 and third-party systems via ISDN with the networking of these systems over ISDN with the networking of these systems over IP
- List the methods that Atos Unify OpenScape 4000 uses to ensure business continuity using redundancy
- Explain the options the application offers for signaling, media flow and security
- Explain the advantages and disadvantages of implementing Atos Unify OpenScape components in a virtualized VMWare implementation.

Content:

This course builds on the knowledge you have already gained through the Atos Unify Sales Specialist (STI-611) and goes into detail about the OpenScape architecture. The focus is on more complex options and network systems, as well as feature transparency and application centralization. In addition, we also deal with application and workpoint security, in response to the increasing concerns of our customers' increasing concerns about implementing voice over their IP network.

This course contains information on the following components of Atos Unify OpenScape 4000:

- Atos Unify OpenScape Cordless Enterprise
- System networking
- Atos Unify OpenScape 4000 Redundancy
- Special features
- Application Security
- Virtualization
- Terminal portfolio

Duration/Price: 2 hours / Free of charge

Delivery: **After booking this WBT you will only receive the course documentation (You can't work through the WBT)**

Course in Web: Atos Unify OpenScape 4000 for Technical Sales - Module 2 (OS4TSA2SDC)

Enrolment: Please enrol via your personal MyTraining Account on the Homepage of the Atos Unify Academy. This enrolment is free of charge:

Internet: http://www.unify.com/academy

Note: The course will be displayed, after logging in to your MyTraining Account.

With best regards

Atos Unify Academy Germany

E-Mail: academy.exc@atos.net
Website: http://www.unify.com/academy

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