

Atos Unify Academy

Training News

Atos Unify OpenScape Enterprise for Technical Sales - Module 1/2 (OSETSE1SDC)

After booking this WBT you will only receive the course documentation

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Target Group: Technical Sales, Solution Architect, Consulting

Brief Description: This course provides you with details around the OpenScape Enterprise landscape and assist you in figuring out the right solution for the customer.

Note:

The WBT is being updated and at this time the student kit PDF file is the only deliverable for the course.

You will only receive the download link for the student kit when you book this WBT. WBT will come soon!

(Info-Package: Booking Module 1, Module 2 (OSETSE2SDC) will be booked automatically)

Language: English, (German Version is coming soon)

Prerequisites: Partner Sales Certification Training (AUPSSPCSDV)

Aims: Working through this course is a prerequisite for enabling the participant to successfully complete the 'OpenScape Enterprise Technical Sales Expert' exam. Upon completion of this course, the participant is able to:

- Understand how SIP interacts with the OpenScape Enterprise components
- Describe system/solution components
- Understand the OpenScape Voice architecture - which is basically the essential part of this training
- understand redundancy concepts of this solution
- Discuss with the customer different security aspects

- Elaborate the 'right' solution for the customer
- Explain the concept of CEBP
- List the touch points for OpenScape customization
- finally understand the complexity of the solution itself

Content:

This course conveys the components and interrelationships of the OpenScape Enterprise solution around the OpenScape Voice. The focus is on the architecture of OpenScape Voice and its core components - such as OpenScape SBC and OpenScape Branch - as well as the interaction between these in order to identify the right solution for the customer. Furthermore, we will have a look to Redundancy concepts of the solution.

The course contains information about the following topics:

- OpenScape Voice as SIP-PBX
- OpenScape Voice System Architecture
- OpenScape Branch Architecture
- OpenScape SBC Architecture
- OpenScape Media Server as part of the solution
- Clients & Devices
- Management Applications
- Where can we find additional information and documentation about the solution?

Duration/Price: 3 hours / Free of charge

Delivery: **After booking this WBT you will only receive the course documentation (You can't work through the WBT)**

Course in Web: [Atos Unify OpenScape Enterprise for Technical Sales - Module 1/2 \(OSETSE1SDC\)](#)

Enrolment: Please enrol via your personal MyTraining Account on the Homepage of the Atos Unify Academy. This enrolment is free of charge:

[Internet: http://www.unify.com/academy](http://www.unify.com/academy)

Note: The course will be displayed, after logging in to your MyTraining Account.

With best regards

Atos Unify Academy Germany

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Let's start a discussion together



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