Atos Unify Academy Training News

Solution Architect / Technical Sales Atos Unify OpenScape Business - Part 1/3 (OBUSOL1SDC)

After booking this WBT you will only receive the course documentation

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Target Group:	Solution Architects / Technical Sales

Brief Description: This Web Based Training consists of 3 parts. Part 1 "OBUSOL1SDC", part 2 "OBUSOL2SDC" and part 3 "OBUSOL3SDC". Total duration of the course is about 270 minutes. When booking part 1 "OBUSOL1SDC" you will automatically receive part 2 and part 3. This course and the associated exam offer the participant the opportunity to be certified on the OpenScape Business Expert Level. This includes profound product information from OpenScape Business, their deployment scenarios with a special focus on the architecture, the UC solution and the sales strategies. Note! The course is being updated and at this time the student kit PDF file is the only deliverable for the course. You received the download link for the student kit when you booked the WBT. The Web Based Training and updated student kit will be made available upon release of the updated course.

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Aims: The "Solution Architect / Technical Sales Atos Unify OpenScape Business" training is designed for Solution Architects / Technical Sales, as certification preparation course which will prepare the student to take the Unify Certified Technical Sales Expert OpenScape Business (STI-121) Certification Exam for OpenScape Business.

After completing this course, participants will be able to:

- Design an OpenScape Business solution with one or more locations.
- Describe the architecture of OpenScape Business
- Listing options, clients and features of OpenScape Business Unified Communications
- Explain the networking capabilities offered by OpenScape Business for multi-site customers
- Compare the implementation of the application with the implementation of the software
- List the licenses required for an OpenScape Business solution

- Describe the migration options available to existing customers with OpenScape Business V2 systems
- Describe the migration options available to existing customers with HiPath 3000 systems
- Discuss the support structure for more information about OpenScape Busines

Content:

This Web Based Training is based on the knowledge of the Unify Sales Specialist for OpenScape Business, acquired through the Unify Sales Specialist for the OpenScape Business Program, and provides more details about the architecture of OpenScape Business. The focus is on the advantages that this architecture offers the customer. After this course, sales representatives will be able to design an OpenScape Business Unified Communications solution that meets the needs of customers with one or more sites. This course contains information about the following components of OpenScape Business:

- Market trends and challenges
- Overview of the hardware and software architecture
- Unified Communications Solution and UC Features
- UC Smart and UC Suite
- Mobility - myPortal to go
- Licensing
- Overview of networking
- Security in OpenScape Business
- Maintenance

Duration: 80 minutes

Delivery: **After booking this WBT you will only receive the course documentation (You can't work through the WBT)**

Course price: Free of charge

Course in Web: Solution Architect / Technical Sales Atos Unify OpenScape Business - Part 1/3 (OBUSOL1SDC)

Enrolment: Please enrol via your personal MyTraining Account on the Homepage of the Atos Unify Academy. This enrolment is free of charge:

Internet: http://www.unify.com/academy
Note: The course will be displayed, after logging in to your MyTraining Account.

With best regards

Atos Unify Academy Germany

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Website: http://www.unify.com/academy

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