

# Atos Unify Academy

## Training News

Unify Software Subscription V3 (Fixed Rate) - Training for Service, TS und Consulting (OSSSL30SDX)

Author: Stefan Schubert

Phone: 49 89 7007-20814

Issue: SN / 01e

Date: 31.01.24

**Target Group:**

Service  
Consulting  
Pre-Sales

**Brief Description:**

This Web Based Training is for service engineers and consultants to learn about the new Opex-based Software Subscription Fixed rate (SSL V3R0) model.

**Prerequisites:**

Knowledge about the OpenScape Enterprise Portfolio

**Aims:**

The participant knows the Unify Opex offering "Software Subscription Fixed Rate" as an option for the Capex price items.  
He will learn the benefits and details of Software Subscription (SSL) V3, for which products can SSL be used, what are the differences selling our "Capex" software, which contract terms can be offered, how the contract scope can be changed, what are the benefits for a customer ordering Opex licenses.  
The new Software Subscription Model (SSL) can be used for all OpenScape Enterprise software products.

**Content:**

Presentation of Software Subscription (SSL)  
Specifics of SSL Fixed Rate contract (contract term, order items, minor/major updates, change of original order quantity)  
Available SSL licenses  
SSL specific services  
Comparison of SSL Fixed rate versus SSL High Watermark



**Duration:** 18 minutes

**Delivery:** Web Based Training (WBT)

**Course price:** free of charge

**Course in Web:** [Unify Software Subscription V3 \(Fixed Rate\) - Training for Service, TS und Consulting \(OSSSL30SDX\)](#)

**Enrolment:** Please enrol via your personal MyTraining Account on the Homepage of the Atos Unify Academy. This enrolment is free of charge:

Internet: <http://www.unify.com/academy>

Note: The course will be displayed, after logging in to your MyTraining Account.

**With best regards**

**Atos Unify Academy Germany**

**E-Mail:** [academy.exc@atos.net](mailto:academy.exc@atos.net)

**Website:** <http://www.unify.com/academy>

# About Atos

Atos is a global leader in digital transformation with 110,000 employees in 73 countries and annual revenue of € 12 billion. European number one in Cloud, Cybersecurity and High-Performance Computing, the Group provides end-to-end Orchestrated Hybrid Cloud, Big Data, Business Applications and Digital Workplace solutions. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and operates under the brands Atos, Atos|Syntel, and Unify. Atos is a SE (Societas Europaea), listed on the CAC40 Paris stock index.

The purpose of Atos is to help design the future of the information space. Its expertise and services support the development of knowledge, education and research in a multicultural approach and contribute to the development of scientific and technological excellence. Across the world, the Group enables its customers and employees, and members of societies at large to live, work and develop sustainably, in a safe and secure information space.

Find out more about us  
[atos.net](https://atos.net) [atos.net/career](https://atos.net/career)

Let's start a discussion together



For more information: [academy.exc@atos.net](mailto:academy.exc@atos.net)

Atos, the Atos logo, Atos|Syntel, and Unify are registered trademarks of the Atos group. April 2020. © 2020 Atos. Confidential information owned by Atos, to be used by the recipient only. This document, or any part of it, may not be reproduced, copied, circulated and/or distributed nor quoted without prior written approval from Atos.