



Atos Unify Academy

Atos Unify OpenScape Enterprise Express Basic Training for Technical Sales

Course code OEEBASISDC

Target Group

Consultants, Engineering and Configuration Manager (ECM), Technical Sales Experts and Engineers, Solution Architects.

Course language	Delivery type	Duration
English	WBT	3 hr

Course description

This course covers OpenScape Enterprise Express for V9R0 and is intended as the basic training for Technical Sales personnel. OpenScape Enterprise Express is an offering targeted to the mid-sized enterprise with up to 5000 users. OpenScape Enterprise Express features a streamlined installation process as well as aggressive yet simplified packaging. This self-paced web based training enables the participant to describe the packages available for ordering OpenScape Enterprise Express, list the OpenScape components in the Base Packages, define the number of users supported in the Base Packages and the maximum capacities, identify the al a Cart items necessary for a complete system and classify Up-Sell items. The participant will also be able to list documents that can be used for further research and education.

Prerequisites

Knowledge on OpenScape Enterprise Express V8 recommended

Course OEEBASISDV OpenScape Enterprise Express Basic Training for Sales

Contents

Overview

OpenScape Enterprise Express

Packaging

- Base Package Components
- Base Package Licenses
- · Expansion Packages

A la carte

Installation

Up-Selling options

Resources

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http://www.unify.com/academy

Further information:

Please contact us for further information or bookings:

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