

Atos Unify Academy

Atos Unify OpenScope 4000 for Technical Sales - Module 2

Course code OS4TSA2SDC

Target Group Technical Sales

Course language	Delivery type	Duration
English	WBT	2 hr

Course description

This course and the associated exam offer the participant the opportunity to be certified at the expert level. The knowledge from the Technical Sales Specialist level is underpinned and expanded. This includes in-depth product information on Atos Unify OpenScope 4000, its deployment scenarios with a special focus on the Geo-Separated Redundancy. In addition, the networking options with other Atos Unify OpenScope 4000 systems, as well as the use of 3rd party systems including security mechanisms. **Note!** The course is being updated and at this time the student kit PDF file is the only deliverable for the course. You received the download link for the student kit when you booked the WBT. The Web Based Training and updated student kit will be made available upon release of the updated course.

Learning Target

The preparation course "Atos Unify OpenScope 4000 for Technical Sales" - Module 2 was designed for employees of direct and indirect technical sales. It is part 2 of 2 courses that prepare participants for the for the "Atos Unify OpenScope 4000 Technical Sales Expert Certification Exam (STI-221)".

Upon completion of this course, participants will be able to:

- Explain how the Cordless solution works with the Atos Unify OpenScope 4000
 - Compare the networking of Atos Unify OpenScope 4000 systems via ISDN with the networking of these systems via IP
 - Compare the networking of Atos Unify OpenScope 4000 and third-party systems via ISDN with the networking of these systems over ISDN with the networking of these systems over IP
 - List the methods that Atos Unify OpenScope 4000 uses to ensure business continuity using redundancy
 - Explain the options the application offers for signaling, media flow and security
 - Explain the advantages and disadvantages of implementing Atos Unify OpenScope components in a virtualized VMWare implementation.
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Prerequisites

Achieved "Atos Unify Sales Specialist (STI-611)" Certification is recommended.

Atos Unify OpenScope 4000 for Technical Sales - Module 1 (OS4TSA1SDC)

Contents

This course builds on the knowledge you have already gained through the Atos Unify Sales Specialist (STI-611) and goes into detail about the OpenScape architecture. The focus is on more complex options and network systems, as well as feature transparency and application centralization. In addition, we also deal with application and workpoint security, in response to the increasing concerns of our customers' increasing concerns about implementing voice over their IP network.

This course contains information on the following components of Atos Unify OpenScape 4000:

- Atos Unify OpenScape Cordless Enterprise
- System networking
- Atos Unify OpenScape 4000 Redundancy
- Special features
- Application Security
- Virtualization
- Terminal portfolio

Curricula

This course is part of following curricula

- [Certified Technical Sales Expert Atos Unify OpenScape 4000](#)

Tests and Certificates

This course prepares following certification:

- [Certified Technical Sales Expert Atos Unify OpenScape 4000](#)

Comments

Web Based Training:

- For participation and booking a myTraining-Account is required

System requirements:

- PC with sound card and stereo headset / speaker is required
- Screen resolution at least 1280*1024
- Windows 7 or higher
- Browser: Chrome, Firefox, Internet Explorer 9 or higher, Safari
- Javascript has to be activated

Note!

- The course is being updated and at this time the student kit PDF file is the only deliverable for the course. You received the download link for the student kit when you booked the WBT. The Web Based Training and updated student kit will be made available upon release of the updated course.

Further information:

Please contact us for further information or bookings:

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Website <http://www.unify.com/academy>