

Atos Unify Academy

Atos Unify OpenScape Enterprise for Technical Sales - Module 1/2

Course code OSETSE1SDC

Target Group Technical Sales, Solution Architect, Consulting

Course language	Delivery type	Duration
English	WBT	190 min.

Course description

This course provides you with details around the OpenScape Enterprise landscape and assist you in figuring out the right solution for the customer.

Learning Target

Working through this course is a prerequisite for enabling the participant to successfully complete the 'OpenScape Enterprise Technical Sales Expert' exam.

Upon completion of this course, the participant is able to:

- Understand how SIP interacts with the OpenScape Enterprise components
 - Describe system/solution components
 - Understand the OpenScape Voice architecture - which is basically the essential part of this training
 - understand redundancy concepts of this solution
 - Discuss with the customer different security aspects
 - Elaborate the 'right' solution for the customer
 - Explain the concept of CEBP
 - List the touch points for OpenScape customization
 - finally understand the complexity of the solution itself
-

Prerequisites

Partner Sales Certification Training (AUPSSPCSDV)

Contents

This course conveys the components and interrelationships of the OpenScape Enterprise solution around the OpenScape Voice. The focus is on the architecture of OpenScape Voice and its core components - such as OpenScape SBC and OpenScape Branch - as well as the interaction between these in order to identify the right solution for the customer. Furthermore, we will have a look to Redundancy concepts of the solution.

The course contains information about the following topics:

- OpenScape Voice as SIP-PBX
 - OpenScape Voice System Architecture
-

- OpenScape Branch Architecture
 - OpenScape SBC Architecture
 - OpenScape Media Server as part of the solution
 - Clients & Devices
 - Management Applications
 - Where can we find additional information and documentation about the solution?
-

Curricula

This course is part of following curricula

- [Technical Sales Expert Atos Unify OpenScape Enterprise](#)
-

Tests and Certificates

This course prepares following certification:

- [Technical Sales Expert Atos Unify OpenScape Enterprise](#)
-

Comments

Web Based Training:

- This training consists of 2 parts.
Part 1 "OSETSE1SDC" (duration190 minutes) and
part 2 "OSETSE2SDC" (duration174 minutes)
Total duration of the course is 364 minutes.
When booking part 1 "OSETSE1SDC" you will automatically receive part 2.
- For participation and booking a myTraining-Account is required

System requirements:

- PC with sound card and stereo headset / speaker is required
 - Screen resolution at least 1280*1024
 - Windows 7 or higher
 - Browser: Chrome, Firefox, Internet Explorer 9 or higher, Safari
 - Javascript has to be activated
-

Offers

What this course doesn't provide?
 Please note that this course doesn't hold UC components, else then the one we require from a voice and administration perspective - like Media Server and Customer Management Portal.

Further information:

Please contact us for further information or bookings:

Email academy.exc@atos.net

Website <http://www.unify.com/academy>