

# Atos Unify Academy

Unify Office PRM Tool - Module 1/3

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**Course code** UOPRMT1SDV

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**Target Group** Atos Unify Partners and internal Sales and Ops teams.

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| Course language | Delivery type | Duration |
|-----------------|---------------|----------|
| English         | WBT           | 20 min.  |

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## Course description

This web-based training is designed for ATOS Unify channel partners and internal Sales teams to gain a basic overview of how to use the Unify Office PRM Tool.<br><br>The training consists of 3 modules. When booking module 1 you will automatically be assigned the module 2 and 3.

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## Learning Target

Users will become familiar with how to use the Unify Office PRM Tool.

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## Prerequisites

None

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## Contents

Overview of PRM landing page and key navigation points

Partner Registration

Deal Registration

Lead Conversion to Opportunity below 100 users

Lead Conversion to Opportunity above 100 users

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## Curricula

This course is part of following curricula

- [Unify Office Sales Expert](#)
  - [Unify Office Sales Expert \(Nur in englischer Sprache\)](#)
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## Tests and Certificates

This course prepares following certification:

- [Unify Office Sales Expert](#)
  - [Unify Office Sales Expert \(Nur in englischer Sprache\)](#)
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## Comments

Web Based Training:

- For participation and booking a myTraining-Account is required

System requirements:

- PC with sound card and stereo headset / speaker is required
- Screen resolution at least 1280\*1024
- Windows 7 or higher
- Browser: Chrome, Firefox, Internet Explorer 9 or higher, Safari
- Javascript has to be activated

Note:

- When booking "Unify Office PRM Tool - Module 1" (UOPRMT1SDV), you will automatically be assigned the "Unify Office PRM Tool - Module 2" (UOPRMT2SDV) and "Unify Office PRM Tool - Module 3" (UOPRMT3SDV).

Certification:

- You have to answer the question in the corresponding **"Certified Unify Office Sales Expert"** online test [\(STI-501\)](https://academy.unify.com/enweb/certificationLevels.jsp?area=STI-501%20Unify%20Office%20Sales%20Expert%20English%20only&product=&parentId=certItems) to receive the certification.
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## Further information:

Please contact us for further information or bookings:

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Website             <http://www.unify.com/academy>