

# Atos Unify Academy

Atos Unify Sales Specialist

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Course code STI-612

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**Target Group** Partner Sales Community  
Internal Sales and Presales

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Course language	Delivery type	Duration
English	WBT	1 hrs.

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## Course description

This certificate provides substantiation of knowledge of the solutions and of one or more products and their business benefits in the sales area.

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## Learning Target

This certificate provides substantiation of knowledge of the technology and of one or more products in the areas Sales

Each person who has earned such a certificate has a uniform understanding of Unify products, services and solutions, and can communicate with customers using the same frame of reference

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## Prerequisites

**<b><a href="https://academy.unify.com/enweb/certificationLevels.jsp?area=STI-612%20Atos%20Unify&product=Sales&parentId=certItems"target=>"Atos Unify Partner Sales Certification Training" (AUPSSP2SDV)</a></b>**

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## Contents

"Atos Unify Sales Specialist" (Online exam)

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## Curricula

This course is part of following curricula

- [Unify Sales Specialist](#)
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## Tests and Certificates

This course prepares following certification:

- [Unify Sales Specialist](#)
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## Comments

### Certificate

- Upon having passed the test, you automatically receive an email with your certificate as a PDF attachment within 48 hours.
- Please finish the exam module in one operation, since the start is limited to a total of **four times**. Afterwards the access to this test is **closed** for **one week**. The attendee has to send an email to [certification@atos.net](mailto:certification@atos.net?subject=Test%20Counter%20Reset) to be released again for the examination.
- We strongly recommend taking the relevant Atos Sales courses as the best preparation for passing the test.

### In General

- In order to participate in e-learning events you require a myTraining account.
- A PC with sound card and headset is recommended.

Please refer to the Partner Portal for country release information.

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## Further information:

Please contact us for further information or bookings:

Email            [academy.exc@atos.net](mailto:academy.exc@atos.net)

Website        <http://www.unify.com/academy>