

Atos Unify Academy

Certified Technical Sales Expert Atos Unify OpenScape Business

Course code STI-122

Course language	Delivery type	Duration
English	WBT	80 min.

Learning Target

This certificate provides substantiation of knowledge of the technology and of one or more products in the areas Sales and Technical Sales

Each person who has earned such a certificate has a uniform understanding of Atos Unify products, services and solutions, and can communicate with customers using the same frame of reference

Prerequisites

<https://academy.unify.com/enweb/certificationLevels.jsp?area=STI-121%20Atos%20Unify%20OpenScape%20Business&product=Technical+Sales&parentId=certItems&itemId=certItem3&lang=en> target="Unify Solution Architect / Technical Sales Atos Unify OpenScape Business - Part 1 to 3"

Contents

Certified Technical Sales Expert Atos Unify OpenScape Business online test

Curricula

This course is part of following curricula

- [Technical Sales Expert Unify OpenScape Business](#)
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Tests and Certificates

This course prepares following certification:

- [Technical Sales Expert Unify OpenScape Business](#)
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Comments

Certificate

- Upon having passed the test, you automatically receive an e-mail with your certificate as a PDF within 48 hours in attachment.
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- Please finish the exam module in one operation, since the start is limited to a total of **four times**. Afterwards the access to this test is **closed** for **one week**. The attendee has to send an email to [certification@atos.net](mailto:certification@atos.net?subject=Test%20Counter%20Reset) to be released again for the examination.
- We strongly recommend taking the relevant Unify Technical Sales courses as the best preparation for passing the test.

In General

- In order to participate in e-learning events you require a myTraining account.
- A PC with sound card and headset is recommended.

Please refer to the Partner Portal for country release information.

Further information:

Please contact us for further information or bookings:

Email academy.exc@atos.net

Website <http://www.unify.com/academy>