

# Atos Unify Academy

Unify Office Sales Professional - Module 5 - Value Propositions

Course code UOSPM05SDV

Target Group Unify Partners and internal Sales and Ops teams.

Course language	Delivery type	Duration
English	WBT	15 min.

## Course description

This learning module is designed to familiarize users with Unify's diverse Solution Portfolio, covering On-Premises Solutions, Enterprise Cloud Communications, and Mission Critical Solutions. Participants will explore the compelling reasons for cloud migration, emphasizing benefits such as easy deployment, global reach, evolving services, and scalable expansion. A significant focus will be placed on Unify Office, where users will gain comprehensive insights into its features for enhanced communication and collaboration experiences. The training will delve into Unify Office's enterprise-grade capabilities, encompassing HD quality voice and video, intelligent call routing, global accessibility, and rich analytics. Complementing theoretical knowledge, users will have access to the Unify Office User Guide (Live Training Sessions) for practical reference. The live training sessions will further enhance the learning experience, providing an interactive platform to apply theoretical insights in real-world scenarios, ensuring participants are adept at leveraging Unify's solutions effectively. Participants could actively apply their knowledge to implement the comprehensive features of Unify Office, fostering enhanced communication and collaboration experiences within their teams. The training emphasizes adopting a personalized strategy with Unify Office, guiding users to adjust its extensive features to align seamlessly with the unique requirements of their businesses. Additionally, participants will learn to effectively utilize the rich analytics provided by Unify Office, enabling them to implement data-driven decision-making processes by extracting valuable insights from communication and collaboration analytics. To complement the theoretical learning, a series of live training sessions will be conducted. These sessions aim to enhance productivity within the app interface, providing users with hands-on experience to familiarize them with the main functions of Unify Office. Through practical implementations and interactive training, participants will develop the skills needed to optimize Unify Office for their specific business needs, ensuring a seamless integration of advanced features to drive productivity and collaboration.

## Learning Target

Users will become familiar with the following topics:

- Unify's diverse Solution Portfolio, including On-Premises Solutions, Enterprise Cloud Communications, and Mission Critical Solutions
- Reasons to migrate to the cloud, such as easy deployment, global reach, evolving services, and simple expansion.
- Unify Office comprehensive features for enhanced communication and collaboration experiences.
- Unify Office enterprise-grade capabilities, HD quality voice/video, smart call routing, global reach, and rich analytics.

- Unify Office User Guide / Live Training Sessions
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## Prerequisites

Unify Office Sales Professional - Module 1-4

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## Contents

Implement the comprehensive features of Unify Office to foster enhanced communication and collaboration experiences within your team.

Adopt a personalized strategy with Unify Office by adjusting its extensive features to align with the unique requirements of your business.

Effectively utilize the rich analytics provided by Unify Office. Implement data-driven decision-making processes by extracting valuable insights from communication and collaboration analytics.

A series of Live Training Sessions to enhance productivity within the app interface and familiarize the users with the main functions

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## Curricula

This course is part of following curricula

- [Unify Office Sales Professional](#)
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## Tests and Certificates

This course prepares following certification:

- [Unify Office Sales Professional](#)
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## Comments

Web Based Training:

- For participation and booking a myTraining-Account is required

System requirements:

- PC with sound card and stereo headset / speaker is required
  - Screen resolution at least 1280\*1024
  - Windows 7 or higher
  - Browser: Chrome, Firefox, Internet Explorer 9 or higher, Safari
  - Javascript has to be activated
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## Further information:

Please contact us for further information or bookings:

Email                academy.exc@atos.net

Website            <http://www.unify.com/academy>