Unify Academy

Sales Specialist Unify OpenScape Business

Course code STI-112

Target Group Partner Sales Community

Internal Sales and Presales

Course language	Delivery type	Duration
English	WBT	50 min.

Course description

This certificate provides substantiation of knowledge of the solutions and of one or more products and their business benefits in the sales area.

Learning Target

This certificate provides substantiation of knowledge of the technology and of one or more products in the areas Sales

Each person who has earned such a certificate has a uniform understanding of Unify products, services and solutions, and can communicate with customers using the same frame of reference

Prerequisites

"Unify Partner Sales Certification Training - OpenScape Business" (OBUUSS2SDV)

Contents

Sales Specialist Atos Unify OpenScape Business (Online exam)

Curricula

This course is part of following curricula

- Sales Specialist Unify OpenScape Business

Tests and Certificates

This course prepares following certification:

- [Sales Specialist Unify OpenScape Business](#)

Comments

Certificate

- Upon having passed the test, you automatically receive an email with your certificate as a PDF attachment within 48 hours.
- Please finish the exam module in one operation, since the start is limited to a total of four times. Afterwards the access to this test is closed for one week. The attendee has to send an email to certification@atos.net to be released again for the examination.
- We strongly recommend taking the relevant Atos Sales courses as the best preparation for passing the test.

In General

- In order to participate in e-learning events you require a myTraining account.
- A PC with sound card and headset is recommended.

Please refer to the Partner Portal for country release information.

Further information:

Please contact us for further information or bookings:

Email   academy.exc@mitel.com
Website   http://www.unify.com/academy