Atos Unify Academy

Unify Office Sales Professional - Module 13 - Verticals

Course code UOSPM13SDV

Target Group Atos Unify Partners and internal Sales and Ops teams.

Course language	Delivery type	Duration
English	WBT	20 min.

Course description

This web-based training module will look at service organizations and how they are increasingly pressured to drive efficiencies. By consolidating communications on a single, secure, modern platform, vertical organizations can save money and see immediate improvements in efficiency.

Learning Target

Users will become familiar with the following topics:
- Provide an overview of each of the verticals in this module:
a. Public Sector (including education)
b. Healthcare
c. Retail
d. Telecom, Media & Technology
- Deliver key messaging and discovery questions
- Know how to position RingCentral within each of these vertical segments.
- Understand key business challenges and selling points
- Identify two key security and compliance certifications we carry

Prerequisites

Unify Office Sales Professional - Module 1-13

Contents

The combination of ATOS & Unify Office can improve communication performance in all industries making a positive experience for all levels of engagement.

Unify Office cloud communication can increase touch points with friendly future-proof features while ensuring security and compliance, reducing maintenance cost and improving the customer experience.

Curricula

This course is part of following curricula
- Unify Office Sales Professional

Tests and Certificates

This course prepares following certification:

*   Unify Office Sales Professional

Comments

Web Based Training:

* For participation and booking a myTraining-Account is required

System requirements:

* PC with sound card and stereo headset / speaker is required
* Screen resolution at least 1280*1024
* Windows 7 or higher
* Browser: Chrome, Firefox, Internet Explorer 9 or higher, Safari
* Javascript has to be activated

Further information:

Please contact us for further information or bookings:

Email   academy.exc@atos.net

Website   http://www.unify.com/academy